

February 7, 2019

JANUARY ESTIMATED NON-CONSOLIDATED
MONTHLY SALES OF ITO EN
(FOR THE FISCAL YEAR ENDING APRIL 30, 2019)

The estimated non-consolidated monthly sales of ITO EN is released as below.

<Monthly : January 1, 2019 ~ January 31, 2019>

<Total : May 1, 2018 ~ January 31, 2019>

(YOY % Change)

		Sales Base		Volume Base	
		Monthly	Total	Monthly	Total
Total Sales		3	4	-	-
Tea Leaves		3	4	-	-
Drinks		3	4	3	5
Breakdown of Drinks	Japanese/Healthy Tea	7	8	6	7
	Vegetable	-7	-2	-8	-1
	Coffee	2	1	2	0

Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.