

January 10, 2019

DECEMBER ESTIMATED NON-CONSOLIDATED
MONTHLY SALES OF ITO EN
(FOR THE FISCAL YEAR ENDING APRIL 30, 2019)

The estimated non-consolidated monthly sales of ITO EN is released as below.

<Monthly : December 1, 2018 ~ December 31, 2018>

<Total : May 1, 2018 ~ December 31, 2018>

(YOY % Change)

		Sales Base		Volume Base	
		Monthly	Total	Monthly	Total
Total Sales		1	4	-	-
Tea Leaves		2	3	-	-
Drinks		1	5	1	5
Breakdown of Drinks	Japanese/Healthy Tea	5	8	5	7
	Vegetable	-5	-1	-6	-0
	Coffee	-2	1	-4	-0

Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.