

January 11, 2018

**DECEMBER ESTIMATED NON-CONSOLIDATED**  
**MONTHLY SALES OF ITO EN**  
**(FOR THE FISCAL YEAR ENDING APRIL 30, 2018)**

The estimated non-consolidated monthly sales of ITO EN is released as below.

<Monthly : December 1, 2017 ~ December 31, 2017>

<Total : May 1, 2017 ~ December 31, 2017>

(YOY % Change)

		Sales Base		Volume Base	
		Monthly	Total	Monthly	Total
Total Sales		2	2	-	-
Tea Leaves		0	6	-	-
Drinks		2	1	2	2
Breakdown of Drinks	Japanese/Healthy Tea	-3	0	-3	0
	Vegetable	9	7	10	8
	Coffee	1	-2	2	-1

Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.