

October 5, 2018

**SEPTEMBER ESTIMATED NON-CONSOLIDATED**  
**MONTHLY SALES OF ITO EN**  
**(FOR THE FISCAL YEAR ENDING APRIL 30, 2019)**

The estimated non-consolidated monthly sales of ITO EN is released as below.

<Monthly : September 1, 2018 ~ September 30, 2018>

<Total : May 1, 2018 ~ September 30, 2018>

(YOY % Change)

		Sales Base		Volume Base	
		Monthly	Total	Monthly	Total
Total Sales		3	4	-	-
Tea Leaves		-3	2	-	-
Drinks		4	4	5	5
Breakdown of Drinks	Japanese/Healthy Tea	8	7	8	7
	Vegetable	0	-2	1	0
	Coffee	-8	-2	-9	-3

Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.