

August 7, 2018

JULY ESTIMATED NON-CONSOLIDATED
MONTHLY SALES OF ITO EN
(FOR THE FISCAL YEAR ENDING APRIL 30, 2019)

The estimated non-consolidated monthly sales of ITO EN is released as below.

< Monthly : July 1, 2018 ~ July 31, 2018 >

< Total : May 1, 2018 ~ July 31, 2018 >

(YOY % Change)

		Sales Base		Volume Base	
		Monthly	Total	Monthly	Total
Total Sales		6	3	-	-
Tea Leaves		4	1	-	-
Drinks		6	3	7	4
Breakdown of Drinks	Japanese/Healthy Tea	10	6	10	6
	Vegetable	-2	-4	1	-2
	Coffee	-5	2	-7	1

Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.