

October 6, 2017

SEPTEMBER ESTIMATED NON-CONSOLIDATED
MONTHLY SALES OF ITO EN
(FOR THE FISCAL YEAR ENDING APRIL 30, 2018)

The estimated non-consolidated monthly sales of ITO EN is released as below.

<Monthly : September 1, 2017 ~ September 30, 2017>

<Total : May 1, 2017 ~ September 30, 2017>

(YOY % Change)

		Sales Base		Volume Base	
		Monthly	Total	Monthly	Total
Total Sales		2	2	-	-
Tea Leaves		8	7	-	-
Drinks		2	2	2	2
Breakdown of Drinks	Japanese/Healthy Tea	0	1	-1	0
	Vegetable	9	9	10	9
	Coffee	1	-2	2	-2

Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.