

August 7, 2017

**JULY ESTIMATED NON-CONSOLIDATED**  
**MONTHLY SALES OF ITO EN**  
**(FOR THE FISCAL YEAR ENDING APRIL 30, 2018)**

The estimated non-consolidated monthly sales of ITO EN is released as below.

<Monthly : July 1, 2017 ~ July 31, 2017>

<Total : May 1, 2017 ~ July 31, 2017>

(YOY % Change)

		Sales Base		Volume Base	
		Monthly	Total	Monthly	Total
Total Sales		6	4	-	-
Tea Leaves		10	7	-	-
Drinks		6	4	7	4
Breakdown of Drinks	Japanese/Healthy Tea	7	4	8	4
	Vegetable	6	9	6	10
	Coffee	-1	-3	-2	-4

Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.