

February 7, 2018

**JANUARY ESTIMATED NON-CONSOLIDATED**  
**MONTHLY SALES OF ITO EN**  
**(FOR THE FISCAL YEAR ENDING APRIL 30, 2018)**

The estimated non-consolidated monthly sales of ITO EN is released as below.

<Monthly : January 1, 2018 ~ January 31, 2018>

<Total : May 1, 2017 ~ January 31, 2018>

(YOY % Change)

		Sales Base		Volume Base	
		Monthly	Total	Monthly	Total
Total Sales		5	2	-	-
Tea Leaves		6	7	-	-
Drinks		5	2	6	2
Breakdown of Drinks	Japanese/Healthy Tea	5	0	5	0
	Vegetable	14	8	15	9
	Coffee	-4	-2	-4	-2

Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.